

Introduction

The Tononoka Group of Companies originated in 1980 when Tononoka Hardware Limited was established as a leading provider of steel products in the Kenyan market. As a privately owned conglomerate, the Tononoka Group has garnered a commendable and esteemed standing through its commitment to superior quality, affordability, and exceptional customer service. Throughout the years, the group has solidified its position as a trusted and reputable entity in the industry.

In March 2022, Tononoka began using Visitor Management System (VOWEL) from CompuLynx, to manage the flow of visitors into their facilities.

The Challenge

Tononoka Rolling mills manufacturing plant faced several challenges that required the implementation of a Visitor Management System (VMS). Firstly, they needed a VMS to track the large number of visitors entering their facility. Additionally, they desired an enhanced layer of security to complement their existing measures. The VMS had to be customizable to align with their plant's unique operations.

TRM also had to manage various types of service providers, including suppliers, clients, scrap vehicle handlers, off loaders, and construction workers. It was crucial to not only manage these providers but also generate reports to track their activities, such as entry/ exit and the services provided or people they interacted with. Customization of the VMS was required to accommodate this feature.

TRM also needed to manage their access points effectively, allowing them to modify which gates visitors, service providers, and trucks used for entry and exit. Custom reports were necessary to monitor foot traffic accurately. Another challenge was managing private vehicles used by staff members, as drivers could utilize any car as needed. It was essential to track which employee used which vehicle, even though assignments were not fixed. Finally, TRM required an efficient system to manage the flow of people entering and exiting the premises.



The Solution

The VMS efficiently managed TRM's diverse range of service providers, including suppliers, clients, scrap vehicle handlers, off loaders, and construction workers. It facilitated comprehensive tracking of these providers, generating detailed reports on their activities, including entry/exit logs and service-related information.

Compulyx's VMS allowed TRM to effectively manage their various access points. It provided flexibility in gate configurations, enabling easy modifications for visitor, service provider, and truck entry and exit. The VMS offered customized reporting functionalities, empowering TRM to monitor and analyze footfall data more effectively. The tailored reports provided valuable insights for decision-making and operational improvements.



Compulyx's VMS efficiently managed TRM's private vehicles and their allocation to staff members. It accurately tracked which employee used which vehicle, even when assignments were not fixed. The VMS provided by Compulyx enabled TRM to efficiently manage the flow of people entering and exiting the premises, streamlining operations and ensuring smooth visitor experiences.

The Results:

As a result of implementing Compulyx's VMS, TRM experienced improved visitor tracking, heightened security, streamlined operations, efficient service provider management, flexible access point control, detailed reporting, accurate vehicle and staff management, and optimized people management. The tailored solution provided by Compulyx successfully addressed TRM's challenges, resulting in enhanced efficiency and effectiveness across their facility.

